## 

# LBANK REVIEW





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### **GENERAL INFORMATION**

LBank is a Hong-Kong based crypto exchange focused mainly on the Chinese, the US and Brazilian market. The exchange is ranked 12th by Coin Market Cap with \$237.5 mln 24h trade volume (for October 22).

#	Currency	Pair	Volume (24h)	Price	Volume (%)
1	Qtum	QTUM/BTC	\$58 489 441	\$4,41	24,62%
2	Zcash	ZEC/ETH	\$37 980 012	\$124,09	15,99%
3	Qtum	QTUM/ETH	\$35 291 435	\$4,40	14,85%
4	Bitcoin	BTC/USDT	\$31 371 343	\$6 536,50	13,20%
5	Qtum	QTUM/USDT	\$15 285 591	\$4,40	6,43%
6	EOS	EOS/ETH	\$11 151 105	\$5,48	4,69%
7	Zcash	ZEC/BTC	\$7 009 566	\$123,09	2,95%
8	Ethereum	ETH/BTC	\$5 727 777	\$205,87	2,41%
9	Primas	PST/ETH	\$4 029 113	\$0,219626	1,70%
10	Zcash	ZEC/USDT	\$3 719 674	\$123,03	1,57%
		View More			

Fig 1. (LBank's CoinMarketCap profile for October 22)

### THE PLATFORM LAUNCH DATE CONTROVERCITY

The date of the platform's launch is a kind of riddle as there is controversial information that can be found even on the exchange's site. So, the first version is October 2016 (English site version) sustained by company description in official Twitter and Medium accounts and the second one is October 2017, which is more likely to be true. The following facts speak in favor of the second version: Twitter account registration date (Sep 2017), domain registration date (Sep 21, 2017), and the earliest trade history beginning in Sep 2017. Thus, the exchange's English website version and description of the company in official social media accounts give misleading information for some reason.

### TEAM

Unfortunately, there is almost no public information regarding the LBank's team. There is only a mention of Eric He, the co-founder of the exchange, in the official Medium blog post but no further information was found about him or other staff members. We assume that more information could be available in the Chinese segment of the web. We managed to spot only one more person referenced to the exchange – Claudia Olah, whose LinkedIn profile states that she works as director of global marketing for RadarWin Investment Management Co. Ltd. (established in 2015 and located in Shanghai, China). It's a company investing in hi-tech and blockchain projects including DAEX.io and LBank exchanges (see fig 2).



### Director of Global Marketing, Head of International BD

Radarwin Investment Management (DAEX Blockchain & LBank Exchange) Sep 2018 – Present · 2 mos Shanghai City, China

Radarwin Blockchain Portfolio

DAEX (Digital Assets Exchange) is a distributed digital asset clearing ecosystem built using a blockchain-based multi-asset clearing and settlement protocol.

LBank Exchange is a China-based top 10 digital asset exchange on CoinMarketCap with a focus on Asia markets that supports a large myriad of cryptocurrencies globally. See less

Fig 2. (Claudia Olah Linkedin profile)



### FIAT PAYMENT DETAILS, MARKETS, KYC&AML, APPLICATIONS

LBank offers to bind to user account the following fiat payment methods: bank card, Alipay and WeChat payment. These options are available only after completed account verification and additional "asset password" set.

While not offering fiat-to-crypto trading, the exchange allows to buy/sell crypto for CNY and USD via peer-to-peer OTC feature. Besides, the platform provides crypto trading in 119 pairs in 5 markets:

1.	BTC - 23 pairs
2.	USDT – 16 pairs
3.	ETH - 68 pairs
4.	QTUM - 8 pairs
5.	LBCN – 4 pairs

• Trade fees are 0.1% for both makers and takers, except LBCN market, where trade fees are 0%.

 The exchange launched its own kind of "stablecoin" LBCN, claimed to be 1:1 backed by CNY and additionally 20% pledged by BTC.

• It's important to note that LBank has KYC and AML policies and doesn't provide services for US citizens due to regulatory hurdles.

• The platform offers to lock up rewards of 8-20% for various coins and different time periods.

+ The exchange has mobile applications for Android and iOS as well as a desktop app for Windows.

## LIQUIDITY REVIEW: SUSPICIOUSLY STABLE TRADE VOLUME, TRADE VOLUME & PRICE INCONSISTENCIES, ORDERBOOK MANIPULATIONS

For liquidity check of the LBank exchange, we reviewed 6 most active pairs accounting for 70-80% of exchange's total 24h trade volume: BTC/USDT, QTUM/BTC, QTUM/ETH, QTUM/US-DT, EOS/ETH, ZEC/ETH. Let's have a look at some daily charts.22).



Fig 3. (BTC/USDT daily chart March-July 2018)







Fig 4. (QTUM/BTC daily chart Nov 2017 – Jul 2018)



Fig 5. (QTUM/ETH daily chart Nov 2017 – Jul 2018)



Fig 6. (QTUM/USDT daily chart March-July 2018)







Fig 7. (ZEC/ETH daily chart Nov 2017 – Jul 2018)



Fig 8. (EOS/ETH daily chart March-July 2018)

The daily charts for all 6 pairs have different periods of the suspiciously stable trade volume until the middle of July 2018. The same volume stability is clearly visible on the smaller time-frames as well (see figs 9-14).

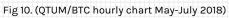


Fig 9. (BTC/USDT hourly chart May-July 2018)











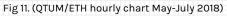




Fig 12. (QTUM/USDT hourly chart May-July 2018)







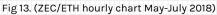




Fig 14. (EOS/ETH hourly chart May-July 2018)

Such volume performance on daily and hourly charts given above suggest of its artificial nature. Most likely the volume was tailored to create a false appearance of high liquidity. Starting from the middle of July 2018, the picture has changed, and daily volume values have become more variable. Moreover, it jumped significantly for all observed pairs, especially for QTUM/USDT, EOS/ETH, and ZEC/ETH (see figs 15-17).



Fig 15. (QTUM/USDT daily chart)







Fig 16. (EOS/ETH daily chart)



Fig 17. (ZEC/ETH daily chart)

Besides, there are many inconsistencies between price moves and trade volume performance. Under normal market conditions, trade volume rises along with sharp price jump or decline, but LBank's charts often show low volume during the period of high volatility and large volume spikes in less volatile periods.



Fig 18. (BTC/USDT 15-minutes chart)





Fig 19. (BTC/USDT 15-minutes chart)

Moreover, trade volume often seems to lag behind the price move. It also points to the fact that there is a trade volume manipulation.



Fig 20. (QTUM/BTC 5-minutes chart)



Fig 21. (QTUM/ETH 5-minutes chart)





Fig 22. (ZEC/ETH 5-minutes chart)



Fig 23. (QTUM/USDT 5-minutes chart)

Figs 20-23 feature charts of QTUM/BTC, QTUM/ETH and ZEC/ETH, as well as QTUM/USDT, showing the trade volume remaining steady during the 30 minutes long 10% price move and rising in tens and even hundreds of times only after the price reaches its peak and starts stabilizing.



Observation of the orderbooks and trade histories of selected 6 most active pairs showed that trading activity is most likely artificially randomized. Transactions never hit ask or bid but print at random prices within the spread. Their periodicity, and especially amounts, seems to be intentionally randomized as well (see figs 24-29).

					A	Deine	T
	Time						
0.00066900	16:17:46	115.6753	0.02127500		2.7476		
0.00066400	16:17:18	126.5486	0.02124300		0.07		
0.00066300	16:17:00	110.8352			2.4572		
0.00067000	16:16:29	 34.0688			0.1		
0.00066600	16:16:13	 78.0828	0.02129800		2.0283		
0.00066700	16:16:00	 51.9306			0.9534		
0.00066600	16:15:53	 136.4267			1.2203		
0.00066800	16:15:12	48.2696			0.0064	6536.28	
0.00067000	16:15:03	141.1268	0.02122500		0.567		
0.00067100	16:14:37	115.1279	0.02120300		1.3655	6535.52	
0.00067100	16:14:30	116.0116			0.5352		
0.00066900	16:14:21	31.2371			2.5268		
0.00066600	16:14:05	140.032	0.02124600		1.1396	6534.90	
0.00067100	16:13:48	 94.2711			1.4777		
0.00066700	16:13:32	 145.9343	0.02124900		1.2039		
0.00066900	16:13:12	547.544	0.02125900		1.2805	6534.55	
0.00067200	16:12:56	332.4811			0.8125		
0.00066800	16:12:26	187.4635			1.9404	6536.91	
0.00067400	16:12:08	415.3264			2.5447	6532.27	
0.00066900	16:11:58	435.0142			0.3283		
0.00067000	16:11:49	645.2456			1.5806		
0.00067600	16:11:30	 749.8517			0.0187	6537.56	
0.00067400	16:11:22	 389.9953			0.5991	6536.74	
0.00067200	16:11:11	 323.2312			1.3157	6534.97	
0.00067000	16:10:27	559.5472			0.4484	6532.97	
0.00067200	16:10:03	629.1747			0.5076	6533.39	
0.00067700	16:09:32	806.1304			1.2341	6532.88	
0.00067700	16:09:10	365.5013			0.6013		
0.00067100	16:09:02	433.6563			4.1393	6532.94	
0.00067200	16:08:36	684.3016			1.2249	6529.35	
0.00067000	16:08:23	 911.8987			1.8191	6533.65	
0.00067500	16:08:11	214.6453			2.5032	6529.42	
0.00067300	16:07:31	714.7265			1.3204	6532.73	
0.00067300	16:06:57	1.23K			1.7426		
0.00067600	16:06:45	559.1614			3.0343	6533.65	
	16:05:30	1.10K			0.8848		
	16:05:13	646.2647			2.5818	6533.63	
	16:04:54	1.15K			4.018	6529.87	
	16:04:47	405.2604			2.0639	6532.29	
	16:04:17	 1.09K			2.6604		
	16:04:11	603.1882			1.6263	6533.26	
	16:03:52	373.0983			0.0755	6534.28	
0.00068100	16:03:39	445.1125	0.02128900		0.0086	6534.28	

Fig. 24, 25, 26 (Trade histories for BTC/USDT, QTUM/ETH, QTUM/BTC)

Time			Time					Amount
13:14:14	4.2900	342.1355	12:26:07	0.02665658	569.12		0.60598139	62.1583
13:13:53	4.3300	323.8464	12:25:48	0.02668978	276.23		0.60686406	54.0544
13:13:34	4.3100	294.9013	12:25:20	0.02665608	783.43			71.6846
13:13:16	4.3100	316.544	12:24:45	0.02664815	115.83			41.4032
13:12:59	4.3200	276.2627	12:24:40		797.1			30.9913
13:12:36	4.3100	102.8184	12:24:26		974.3			68.0598
13:12:30		573.0158	12:23:58		495.72			95.164
13:12:04		84.5637	12:22:44		796.04			33.1252
13:11:33	4.3000	248.5291	12:22:07		648.5			44.7718
13:10:54	4.3200	406.4993	12:21:58		1.43K			73.0902
13:10:08		647.3516	12:21:49	0.02655946	840			26.401
13:09:54	4.3100	112.0691	12:21:09		1.54K			55.7743
13:09:21		175.5327	12:20:02	0.02649134	322.81		0.60957017	23.868
13:08:58	4.2800	61.1272	12:19:44		523.2			16.1924
13:08:55	4.3000	257.5012	12:19:32		1.03K		0.61240191	67.3879
13:08:50		204.1292	12:19:23		577.27			126.03
13:08:47		347.6885	12:18:52	0.02648946	381.63			45.0949
13:08:40	4.3100	360.6799	12:18:32		138.5		0.61072671	32.7223
13:08:19		254.1225	12:18:18		382.99		0.61085846	26.875
13:07:48	4.3000	312.2316	12:17:58	0.02648901	564.19			57.3862
13:07:32		120.2879	12:17:50		484.49		0.60940206	69.656
13:07:09	4.3100	197.1369	12:17:26		1.30K			72.7782
13:06:34		236.232	12:17:17	0.02654907	440.18		0.61111507	24.3339
13:05:55	4.3100	79.0239	12:16:26		536.66			34.5469
13:05:32	4.3000	255.4708	12:16:23		389.75		0.60689453	41.2149
13:05:10	4.3300	144.0604	12:15:53		319.74		0.60981679	15.9244
13:04:55	4.3000	221.959	12:15:05	0.02656026	120.47		0.61126466	69.7023
13:04:41	4.3000	87.5086	12:14:29	0.02650629	396.35		0.61515288	56.4115
13:04:32	4.3000	445.5751	12:14:19	0.02652138	571.01		0.61607342	13.6935
13:04:32	4.3000	258.5294	12:13:39	0.02650170	343.23		0.61491517	19.8345
13:04:30	4.3000	176.6692	12:13:32	0.02650187	308.57		0.61477473 0.61201632	58.202 68.9896
13:04:24		489.2155	12:13:21 12:13:14	0.02651611 0.02650760	475.64 88.59			
13:04:24	4.2900	158.4386	12:13:14	0.02650760	209.81		0.61116106	74.3563 42.2866
13:03:52	4.2900	426.8643	12:12:02	0.02651258	209.8)		0.60917806 0.60677710	42.2866
13:03:27	4.2900	247.2184	12:05:42	0.02655457	381.9		0.60446795	16.832
13:03:07	4.3100	476.2501	12:05:03		439.23		0.60639911	82.3244
13:02:50	4.3000 4.3000	445.5464	12:04:52	0.02646712 0.02647149	439.23 89.15		0.60639911	82.3244 23.1475
13:02:33 13:02:18	4.3000 4.3000	386.729 200.1853	12:04:33	0.02647149	380.79		0.60403953	20.1475 61.6822
13:02:18	4.3000	200.1853 241.1644	12:04:29	0.02640792	910.93		0.59983025	83.5505
13:01:40	4.3100 4.3000	241.1644 319.2706	12:04:18	0.02650276	213.08		0.60261306	89.3542
13:01:12	4.3000	372.1932	12:03:49	0.02650493	333.5		0.60070384	116.1281
13:01:07	4.3100	136.4721	12:02:53	0.02651692	351.64		0.60010389	31.9206
10.01.00	4.0000	100.4721	12.02.00	0.02001002	001.04		0.000100000	01.0200

Fig. 27, 28, 29 (Trade histories for QTUM/USDT, EOS/ETH, ZEC/ETH)

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Sometimes, transaction amounts are large enough to kill all bids or offers in the orderbook if they were executed by market orders (see figs 30-33).

				10
	0.3000	1996 428000		8
	0 4061	2699 505079		14
				2
	0.5302	3517.500558		3
	0.3992	2648.308768		16
	0.2700	1789.381800		17
	2.6540	17574.602220	6572.99	19
	0 3247	2145 991005	6572.10	5
	0.4204	2774.181764	6577.00	16
				4
	0.1160	762.677960	6575.65	4
6572.80		\$ 6569.35		15
		• 0000.00		9
	0.3312	2175.447456		4
	0.1000	656.823000	6568.89	3
	1.5246	9985.703112		2
	1 7389	11356 686344	6572.38	1
			6572.38	1
	0.1300	847.744300	6572.22 6570.94	3
	0.2700	1759.239000		1
	2.4355	15858.222440	6571.70 6568.80	0 1
	2.7316	17743.380960	6568.80	3
	1.0000	6495,420000	6571 98	2

### Fig. 30 (BTC/USDT orderbook)

### 342.020 7.024263 232 6400 4,7651395 1.75197436 85 809 1.7334441 111.2947 2.26952152 2.70 0.01995700 \$ 4.01382332 244.8402 0.0001 82 580 1 6339 0.15 103.4540 196.8100 3.877 207.9700 4 09632477

		Depth: 0 🔻			Amount
Price					59.179
0.62115808	0.2000	0.12423161			86.6027
0.61658692	0 2000	0 12331738			85.0012
					68.8816
0.61604423	0.1000	0.06160442			24.8625
0.60161552	0.2990	0.17988304			53.7921
0.59954257	0.3075	0.18435934			35.1903
0 59927874	0.3150	0 18877280			51.6676
0 59738333	0 1803	0 10770821			18.3579
					35.8684
0.59539400	0.1254	0.07466240			19.1631
	0.6125	0.36461035			54.8977
0 59089225	\$ 117	99460385			15.3653
0.39069223	\$ 117	.99400363			27.7815
	0.4965	0.29173654			47.829
	7 9099	4 64774776			53.3412
0.58748368	0.6824	0.40089886			50.5917
					35.362
0.58569146	1.1806	0.69146733			25.0765
0.58543204	1.0306	0.60334626			54.924
0.58489538	1.4643	0.85646230			61.641
0.58213283	2 2671	1 31975333			43.7567
0.58044649	0 2000	0 11608929			62.9424
					6.0965
0.57990380	2.5070	1.45381882	17-47-17	0 58848399	11 8344

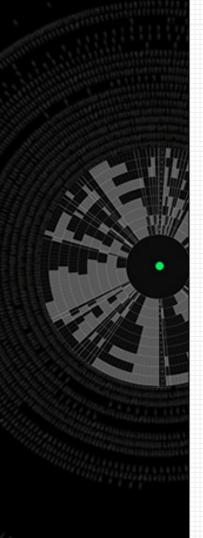
### Fig. 31 (ZEC/ETH orderbook)

			8.361
0.00062988 266	0.167548	19:33:50	5.72
0.00062940 199	0.1000 0.125313	19:33:25	3.53
			10.08
	3.8000 0.118798		10.88
0.00062735 180	0.2170 0.113059	19:31:55	9.94
0.00062696 171	0.107523	19:30:57	15.72
0.00062682 140	0.1000 0.087817	19:30:35	15.08
0.00062639 91	8000 0.057502	19:30:09	3.90
			11.22
	.5450 0.049822		4.71
0.00062621 53	.0000 0.033189	19:28:36	11.85
0 00062200	\$ 3,99738125		1.19
0.00002200	<b>3</b> 3.99730120		1.33
0.00061874 62	.6800 0.038782	19:27:52	11.46
0.00061862 87	3540 0.054038	19:27:45	3.30
			2.80
	0.0000 0.092785		3.30
0.00061814 184	0.113923	19:27:03	1.46
0.00061799 208	0.128640	<b>19:26:40</b>	2.45
0.00061760 247	.2420 0.152696	19:26:13	1.22
0.00061572 259	7000 0 159902	19:25:28	399.378
	2.3100 0.161464		852.388
			1.20
0.00061507 305	5.6620 0.188003	19-24-29	1 03



Fig. 33 (QTUM/BTC orderbook)

The Liquidity Review of Lbank showed that there is suspiciously stable trade volume until July 2018, trade volume & price inconsistencies during the sharp price moves in 6 major pairs, as well as manipulated transactions. Considering these facts, the weight of evidence suggests that Lbank tends to make trade volume manipulations.





### CYBER SECURITY REVIEW

For cybersecurity assessment, we used the new version of the CER Cyber Security Score (CSS) calculation model, which has not been implemented in CER platform yet. New CSS is comprised of four high-level factors: server security, user security, continuous integration (CI) security, and historical security. In turn, each of the high-level factors consists of a number of factors ranging from 1 to 9.

Let's apply this model to measure the Lbank security level.

#	Factor		High-Level Factor		css
1	SSL/TLS certificate	9	Server Security	8.22	7.51
2	WAF/CDN	3			
3	SPF	10			
4	DNSSEC	10			
5	Soft version check (open ports scan)	10			
6	Git/svn/phpMyAdmin check	10			
7	Hidden dirs/dirs access	10			
8	HTTP Headers (+ Cookies HTTP only, secure)	4			
9	Spam DB	10			
10	2-factor authentication	10	User Security	8.75	
11	Captcha	10			
12	Password Requirements	5			
13	BugBounty Program	0	CI Security	0	1
14	Data Breaches	10	Historical Security	10	
15	Previous Hack Cases	10			

Table 1. (LBank Cyber Security Score with factors)

So, we calculated CSS for LBank, and it totaled 7.51 points out of 10. The exchange didn't manage to get the best result due to the absence of bug bounty programs, medium password requirements, along with weak Web Application Firewall (WAF) and HTTP headers report, which are extremely important for the fundamental security of financial institution responsible for people's funds and data.

### DESCRIPTION OF THE CSS RESULTS

<u>Bug Bounty program</u> – or vulnerability rewards program (VRP), is a crowdsourcing initiative that rewards individuals (ethical hackers) for discovering and reporting software bugs. Bug bounty programs are often initiated to supplement internal code audits and penetration tests as part of an organization's vulnerability management strategy. Currently, LBank doesn't conduct any bug bounty programs neither self-hosted nor via specialized third-party resources like HackenProof.

<u>Strong user password</u> is one of basic account security measures. Strong passwords should contain capital letters and special characters. LBank has medium password requirements: length of 8-20 characters, consisting of letters and numbers.



<u>Web Application Firewall (WAF)</u> – exchange protection from all kinds of attacks: sqli, rce etc. WAF – an application-level security cover designed to detect and block modern attacks on Web applications, including utilizing zero-day vulnerabilities. Such a defense mechanism allows a company to block attacks of the OWASP TOP 10 category, their totality, and combinations.

It's THE MOST IMPORTANT component of cybersecurity. Even if a site has vulnerabilities, WAF contributes to protecting them from the exploitation by hackers. It includes combined methods of detecting attacks based on signatures and machine learning. WAF identifies illegal actions of the user distinguishing them from legitimate visitors to the site.

WAF availability check showed that LBbank is using freeware OWASP ModSecurity Core Rule Set which can be bypassed with little effort.

<u>HTTP security headers</u> are a fundamental part of website security. Upon implementation, they protect a user against the types of attacks that a site is most likely to come across. We checked Lbank for the following headers:

• <u>Strict-Transport-Security</u> – is a feature to support a site and strengthen the implementation of TLS by getting the User Agent to enforce the use of HTTPS.

• <u>Content-Security-Policy</u> – is an effective measure to protect a site from XSS attacks. By whitelisting sources of approved content, you can prevent the browser from loading malicious assets.

- <u>X-Frame-Options</u> enables clickjacking prevention by disabling iframes on your site.
- X-XSS-Protection feature designed to defend against Cross Site Scripting.

be used in the browser.

• <u>X-Content-Type-Options</u> – stops a browser from trying to MIME-sniff the content type and forces it to stick with the declared content-type.

 <u>Referrer-Policy</u> – is a new header that allows a site to control how much information the browser includes with navigations away from a document and should be set by all sites.
 <u>Feature-Policy</u> – is a new header that allows a site to control which features and APIs can

LBank's site has a warning regarding weak parameters of Strict-Transport-Security and misses other 5 (out of 7) headers: Content-Security-Policy, X-XSS-Protection, X-Content-Type-Options, Referrer-Policy, and Feature-Policy.

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### MARKETING REVIEW

### WEBSITE TRAFFIC

For our marketing analysis, we've compared LBank (a questionable exchange) with Kraken, KuCoin, and Gemini. These exchanges we consider well-established and quite reliable.

Here is a quick snapshot of exchanges in question from CoinMarketCap (CMC) as of November 1, 2018. The figures highlighted in a red box are "30 Day Adjusted Trading Volume".

26	M Kraken	\$65,691,905	\$65,691,905	\$287,703,880	\$2,020,437,530	71	-10.22%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	Jul 2011
44	Kucoin	\$26,570,576	<b>\$26</b> ,570,576	\$101,757,683	\$575,505,942	403	-5.04%	$\sim$	Aug 2017
47	伊 Gemini	\$23,437,583	\$23,437,583	<b>\$82,6</b> 35,145	\$613,231,685	9	9.63%	m	Oct 2014
10	🐵 LBank	\$197,866,473	\$197,866,473	\$842,557,392	\$5,910,553,120	92	-11.81%	$\sim$	Oct 2017

Fig 34. (30 Day Adjusted Trading Volume LBank, KuCoin, Kraken, Gemini on CMC)

As you can see, LBank is a dominant leader among the group. Let's see what our marketing analysis will show.

At first, we've looked over the website traffic by using SimilarWeb Pro to get the LBank's user traffic data over the last six months, and then, we compared the results with the three exchanges mentioned above. Here are the results:

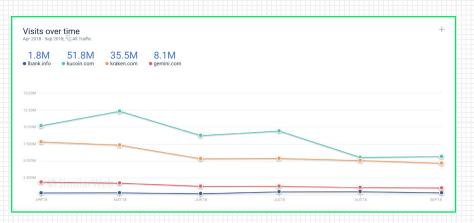


Fig 35. (Overall monthly site visits for LBank, KuCoin, Kraken)

As we can see, LBank's traffic is far away from Kucoin or Kraken and is about 5 times lower than Gemini's one. We see the similar picture over the Average unique visitors per period:

•	KuCoin - 1,749,000
•	Kraken - 1,082,000
•	Gemini - 309,497
•	LBank - 90,409

UU (Unique Users)

The formula for counting Unique UsersUU = unique visitors \* (1 - bounce rate)

- KuCoin 1,749,000 \* (0.51) = 891,990
- Kraken 1,082,000 \* (0.65) = 703,300
- Gemini 309,497 \* (0.57) = 176,413
- LBank 90,409 \* (0.56) = 50,629

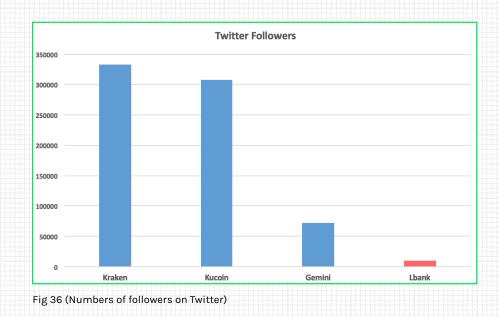
As can be seen, LBank's performance is significantly lower than its peers'. How can it be true considering the fact that Lbank's trade volume several times higher than ones of KuCoin, Kraken, and Gemini?





### TWITTER FOLLOWERS

Twitter is considered to be a primary communication channel among the crypto exchanges. So, we've looked over the follower's numbers to see what's what:



### TRADING VOLUME

Next, we took the 30 day reported volume data from CMC for comparison of the exchanges.

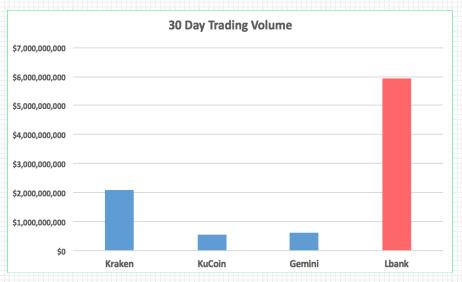


Fig 37. (30 Day Reported Volume LBank, KuCoin, Kraken, Gemini on CMC)

Interestingly, despite miserable website traffic and Twitter community – LBanks has the 10 times higher trading volume compared to Gemini!

Comparing LBank to KuCoin or Kraken simply doesn't make any sense. Kraken and KuCoin website traffic and community engagement levels greatly surpass that of Lbank. Despite that, Lbank is demonstrating multiple times higher trading volume. This is incredibly suspicious!



### TRADE VOLUME PER UNIQUE VISITOR

To reinforce what we've made in the Trading Volume section, we've calculated the Trade Volume per Unique Visitor factor:

		Trading Volume vs U	Inique Visitors	
\$70,000.00				
\$60,000.00				
\$50,000.00				
\$40,000.00				
\$30,000.00				
\$20,000.00				
\$10,000.00				
\$0.00	Kraken	KuCoin	Gemini	Lbank

Fig 38. (Trade Volume per Unique Visitor)

Meaning that Kraken, Kucoin, and Gemini trade about \$300-\$2000 per unique user, whereas LBank trades more than \$65 000 per unique visitor. It's even 5 times higher than trade volume per user on Bitforex (\$12 824). This is obviously a suspicious KPI.

### REFERRAL TRAFFIC

This is yet another interesting KPI that we see from Exchanges that we suspect in artificial boost of their trading volume.



### Fig 39. (LBank Traffic overview in Apr-Sep 2018)

As we can see, CoinMarketCap is by far the largest source of LBank's referral traffic, meaning that questionable exchanges (LBank in our case) artificially boost their trading volume to get to the "top" of CMC rank. Exchanges do that because Coin Market Cap has lots and lots of traffic, and users tend to choose exchanges at the top of the rating. This is



### MARKETING REVIEW CONCLUSIONS

The conclusion is pretty much the same as in all our researchers that we do regarding questionable exchanges - low traffic volume, low community engagement levels and out of the chart trading volumes that vastly surpass well-established crypto exchanges. Is it an appropriate approach for the growing fintech industry? Definitely - NO.

### **REPORT INFERENCES**

### Pros:

1. It's pleasure to see that Lbank implemented KYC and AML policies to prevent money laundering.

2. Relatively good Cyber Security Score - 7.5 points - which is above the average. Cyber Security analysis using our new model revealed the absence of bug bounties, medium password requirements, along with weak WAF and HTTP headers.

### Cons:

1. An arcane team. It's difficult to trust an institution that hides identities of its representatives' and founders', the persons who are responsible for the customers' funds and sensitive data.

2. Liquidity analysis of the exchange revealed unnaturally stable trade volume until July 2018, trade volume & price inconsistencies during the sharp price swings in 6 major pairs, along with presumably manipulated transactions.

3. The CER team's marketing analysis detected that Lbank has much higher claimed trade volume and volume per unique visitor despite much lower user traffic and Twitter followers metrics than Kraken, KuCoin and Gemini. It even overcame Bitforex in terms of trade volume and volume per unique visitor. This suggests of the high possibility of artificial volume pumping on the exchange.

Based on the results of liquidity, cyber security and marketing analyses we can conclude that LBank is unreliable exchange for crypto trading, due to most likely falsified liquidity and exploitable cyber security issues.